BUTANE-PROPANE Yews

INDEX TO VOLUME IV

January Through December, 1942

Vol. V, No. 1
January, 1943
In Two Sections . . . Part 2

Western Business Papers, Inc., Publisher 1709 West Eighth Street, Los Angeles, California

INDEX TO VOLUME 4

January Through December 1942

| A | Page | Authors—Continued P | age |
|--|------|---|---------|
| A.G.A. Testing Laboratories | | Anderson, Peter A., Our Brother's | |
| A.G.A. Approval Committee Adopts Two StandardsJan. | | Bach, George W., Never Say Die!.Mar. | 7 25 |
| A.G.A. Grants Extension for Approvals Expiring in 1942Feb. | | Baden, W. A., Is LP-Gas Available? | 6 |
| A.G.A. Laboratories Test Air Conditioning Equipment | | Beaulieu, C. B., Propane Replaces Gaso- line in Evaporated Milk PlantJan. | 42 |
| A.G.A. Provides Gas Industry With War Protection Manual | 58 | Brennan, G. L., LP-Gas Industry DevelopmentDec. | 25 |
| A.G.A. Publications List for 1942 Now Available Sept. | | Burrell, Geo. A., How Are We Building? A Message for 1942Jan. | 19 |
| A.G.A. Testing Laboratories Issue 1942 Directory | 92 | DeLarzelere, Frank P., Your Business After the War Hinges Upon Your Plans NowFeb. | 58 |
| vention CancelledJuly | 66 | Donaldson, C. L., Show Your Best Model First | 22 |
| Laboratories Engineers in the Armed Forces | 52 | Dotson, George W., How Cylinders Are RetestedOct. | |
| More Laboratories Engineers Join Armed Forces | | Easton, William H., It's the Fire That Matters—Not the Fire BombAug. | |
| New A.G.A. Officers Are Nominated | 42 | Espy, Craig, Carburize With Butane for Tough Sucker Rod CouplingsSept. | |
| Agricultural Uses | | Espy, Craig, Keyed to War: What the Government Wants, What the In- | |
| Butane Brooders Guard Chicks Against Sub-Zero Weather, by John D. Muel- | | dustry Can Do | 14 |
| Chicken Mortality Lowered by Brood- | | ing Heavy Losses of ButaneJune Espy, Craig, Texas Dealers Are Form- | 21 |
| ing With LP-GasApr. | | ing State-Wide Association Apr. | 38 |
| Rice Growers Use Butane to Solve Dry- ing ProblemsAug | | Espy, Craig, 24 Miles of Mains Supply Gas to 760 ConsumersOct. | 38 |
| Appliances | | Felt, H. E., Red Flannels?Nov. | |
| LP-Gas Counter Appliances Build Domestic Load | | Flanagan, Robert L., Machinery Plant Using Butane Meets Natural Gas Com- petition | |
| New War Standards for Gas Water Heaters AvailableOct. | | Geroy, B. D., Servicing Present Customers | |
| Rural Electric Lines Help Sell LP-Gas AppliancesJan | | Hall, O. D., Butane Cooks 900 Meals Daily at Cherokee Female Seminary | |
| Authors | | Oct. | |
| Abramson, Louis, Jr., Providing Service—With PayJuly | . 7 | Hall, O. D., Butane Powers Trucks for Oklahoma Water ProjectApr. | 48 |
| Ainlay, J. A., Nebraska Uses Propane Gas in Traveling LaboratoriesJan. | | Hall, O. D., Cylinder Pick-Up System Makes Cash Register Click Faster Jan. | |
| Albright, J. C., Hydrogen Sulphide Re- moved from LP-Gas by Fractionation | | Hall, O. D., Oklahoma School Authorities Put LP-Gas at Head of Class | |
| Feb | | Feb. | 37 |

23.《精神

| Authors—Continued Pr | age | Authors—Continued Pa | e e |
|---|----------------------------------|--|----------------------------------|
| Hardie, R. G., How One Firm Operates | se | Turner, C. C., The Bottled Gas Manual, | |
| Under Wartime RestrictionsNov. | 12 | Chapters 7-16 (See "Education") beginning Jan. | 47 |
| Hardie, R. G., Nine Ways in Which Propane Is Fighting the WarDec. | 13 | Wade, Henry N., The Qualities That Win WarsFeb. | 9 |
| Haynes, James F., Machinery Plant Using Butane Meets Natural Gas Competition | 38 | Weeks, W. O., "Without Service Your Customer Doesn't Have a Thing!" | |
| Hoagland, Walter H., Digging in for the WarAug. | 6 | Wickstrom, Harold W., No Shortage of | 29 |
| Joplin, W. T., Butane Weed Burner Patrols 150 Miles of Arizona Canals | | ButaneSept. | 12 |
| Talia W / Manhadisia Angli | 12 | Automotive | |
| Joplin, W. T., Merchandising Appli- ances in an Arizona MarketFeb. | 64 | (See "Butane Power") | |
| Kerr, A. N., There's a Bright Side, TooApr. | 8 | В | |
| Kunkel, Fred E., Defense Plant Utilizes Butane to Speed Up Drying Process | | Bulk Plants, Filling Plants | |
| Educate to Speed Up Drying Process Feb. | 74 | Butane Gas Sales Co. Doubles Denton, | |
| Lady, Paul, Butane Powered Shovels | | Texas, Bulk CapacityApr. | 70 |
| Load Scrap Iron for War Needs | 49 | Commercial User Becomes DealerJune | 60 |
| Lady, Paul, Pacific Coast Section Looks | -10 | Hugh Knox Buys Bottle Gas Filling Plant in Vega, TexasJan. | 96 |
| to the FutureFeb. | 14 | Protane Corp., Erie, Pa., Buys Assets of | |
| Lady, Paul, Transportation, Manpower Are Industry's Big ProblemsDec. | 15 | American Gas ServiceFeb. | 29 |
| Lowe, William F., Better Outlook for | | Skelgas Erests Two Bottling Plants in MinnesotaJan. | 86 |
| LP-GasJune Mavity, Victor T., Accuracy in Keeping | 6 | U. C. Roney Opens New Plants in Corsicana and Ennis, TexasJan. | 84 |
| Records Builds Customer Goodwill Mar. | 17 | Washington Power & Gas Co. to Operate LP-Gas Plant in PascoJan. | 85 |
| McDaniel, Ruel, No RUTS for This Sales ForceMar. | 50 | White Gas Co. Purchases Hydrogas Franchise | 94 |
| Mills, Ellsworth L., Let Us Face the FactsOct. | 7 | | 0.1 |
| Mueller, John D., Butane Brooders | | Butane Power (Automotive) | 00 |
| Mueller, John D., Butane Brooders Guard Chicks Against Sub-Zero WeatherNov. | 17 | Air-Fuel Ratio InstrumentsJan. Auto and Oil Industries Set Up New | 66 |
| Oberfell, G. G., Industry Hits New Highs in '41Feb. | 31 | Organization | 70 |
| Petty, W. G., Jr., The "Over-Forties" Put Over SalesMar. | 84 | Iron for War Needs, by Paul Lady June | 49 |
| Rhodes, J. L., Butane Provides Home Comforts to 26,000 Officers and Men | | Butane Powers Trucks for Oklahoma Water Projects, by O. D. HallApr. | 45 |
| Feb. | 60 | Butane Trucks Join Russian Offensive June | 47 |
| Russell, Chas. O., Mark Time-March! | 7 | Farm Bureau Makes Gas Plea for 30,000 | |
| Schlumbahm Dr Peter Refrigerant | , | Tractor OwnersJune | 35 |
| Schlumbohm, Dr. Peter, Refrigerant Cycle of Propane Prior to Combus- tionFeb. | 20 | G. L. McBride Installs Bulk Storage Tank at Blythe, Calif Jan. Heavy Equipment Costs Lowered When | 96 |
| Schwafel, John V., Standby Capacity to | | Butane InstalledMar. | 57 |
| be Doubled at Palo Alto, Calif., Plant | 23 | Jap and Insect Invasions Both Look Alike to Butane SprayersJuly | 47 |
| 0.1. 7. 0.1. 7. 0. 0. 1. 1. 1. | | | |
| Sorby, E. Carl, LP-Gas Counter Appliances Build Domestic LoadAug. | 50 | Logging with Butane: Fire Hazard, Cost, Lower; More PowerMay | 45 |
| ances Build Domestic LoadAug. Spooner, Harry L., What's Up-Hill | 50 | Logging with Butane: Fire Hazard, Cost, Lower; More PowerMay LP-Gas Equipment Company Builds Aircraft SuperchargerMay | 45 46 |
| ances Build Domestic LoadAug. Spooner, Harry L., What's Up-Hill Fighting If the Dealer Wins?Jan. Taylor, Elliott, Baby Food Must be Pure | 50 34 | Logging with Butane: Fire Hazard, Cost, Lower; More PowerMay LP-Gas Equipment Company Builds | |
| ances Build Domestic LoadAug. Spooner, Harry L., What's Up-Hill Fighting If the Dealer Wins?Jan. Taylor, Elliott, Baby Food Must be Pure So Propane Gets the JobFeb. | 50 | Logging with Butane: Fire Hazard, Cost, Lower; More PowerMay LP-Gas Equipment Company Builds Aircraft SuperchargerMay New Butane Truck Fleet Will Serve Drilling RigsJune Oil Operators Like ButaneSept. | 46 76 54 |
| ances Build Domestic LoadAug. Spooner, Harry L., What's Up-Hill Fighting If the Dealer Wins?Jan. Taylor, Elliott, Baby Food Must be Pure | 50 34 | Logging with Butane: Fire Hazard, Cost, Lower; More Power | 46 76 54 72 |
| ances Build Domestic LoadAug. Spooner, Harry L., What's Up-Hill Fighting If the Dealer Wins?Jan. Taylor, Elliott, Baby Food Must be Pure So Propane Gets the JobFeb. Taylor, Elliott, Eastern Shore Gas Corp. Uses Three Distribution Methods.Mar. Taylor, Elliott, 1941 Sales Increase, 38% | 50 34 17 | Logging with Butane: Fire Hazard, Cost, Lower; More Power | 46 76 54 |
| ances Build Domestic LoadAug. Spooner, Harry L., What's Up-Hill Fighting If the Dealer Wins?Jan. Taylor, Elliott, Baby Food Must be Pure So Propane Gets the JobFeb. Taylor, Elliott, Eastern Shore Gas Corp. Uses Three Distribution Methods.Mar. Taylor, Elliott, 1941 Sales Increase, 38% Jan. | 50 34 17 14 13 | Logging with Butane: Fire Hazard, Cost, Lower; More Power | 46 76 54 72 68 62 |
| ances Build Domestic LoadAug. Spooner, Harry L., What's Up-Hill Fighting If the Dealer Wins?Jan. Taylor, Elliott, Baby Food Must be Pure So Propane Gets the JobFeb. Taylor, Elliott, Eastern Shore Gas Corp. Uses Three Distribution Methods.Mar. Taylor, Elliott, 1941 Sales Increase, 38% | 50 34 17 14 13 66 | Logging with Butane: Fire Hazard, Cost, Lower; More Power | 46 76 54 72 68 |

| C P | age | | age |
|---|-----|--|-----|
| Central and Standby Plants | | Chapter 16, Part 1, Selecting and Installing the LP-Gas Water | |
| Bend, Oregon, Installs New LP-Gas | | HeaterDec. | 33 |
| Plant | 80 | Eastern Shore Gas Corp. Uses Three | 00 |
| Butane Replaces Natural Gas in Town of Mobton, Wash Jan. | 94 | Distribution Methods, by Elliott Tay- lor Mar. | 14 |
| Cairo, Ill., Now Uses Butane-Air. Mar. | 29 | How Cylinders Are Retested, by George | ** |
| Exhausted Natural Gas Area Has Com- | | W. DotsonOct. Nebraska Residents Find Butane Eco- | 44 |
| Propane Will Aid Ontario in Averting | 62 | nomical Fuel for HeatingSept. | 38 |
| Gas ShortageJan. Standby Capacity to be Doubled at Palo Alto, Calif., Plant, by John V. | 33 | Refrigerant Cycle of Propane Prior to Combustion, by Dr. Peter Schlumbohm Feb. | 20 |
| SchwafelJan. | 23 | Third Edition of Handbook Now Being | |
| Standbys Underwrite Gas Supply. Aug. | 38 | DistributedSept. | 40 |
| 24 Miles of Mains Supply Gas to 760 Customers, by Craig EspyOct. | 38 | | |
| Customers, by Craig Espy | 00 | | |
| Commercial Installations | | 1 | |
| Building Your Gas Load With Commercial Cooking and Baking, by E. C. | | Industrial | |
| BrandtApr. | 17 | Air Dehumidifiers Improve Candy Pack- | |
| Butane Weed Burner Patrols 150 Miles of Arizona Canals, by W. T. Joplin | | ing and StoringJan. | 31 |
| Acetylene, Kerosene Give Way to LP- | 12 | Baby Food Must be Pure So Propane Gets the Job, by Elliott TaylorFeb. | 17 |
| Gas | 54 | Butane at New Steel Plant Performs Important War JobDec. | 18 |
| | 56 | Butane Chosen for Fuel for Preheating Coke OvensOct. | 62 |
| Propane Replaces Gasoline in Evaporated Milk Plant, by C. B. Beaulieu Jan. | 42 | Butane Does Emergency Job at Arkan- sas Cotton Oil MillJan. | 29 |
| Texas Cafe Owner Saves \$20 Monthly with ButaneOct. | 68 | Carburize With Butane for Tough Sucker Rod Couplings, by Craig EspySept. | 17 |
| | | Defense Plant Utilizes Butane to Speed Up Drying Process, by Fred E. Kunkel | 74 |
| E | | Machinery Plant Using Butane Meets | 19. |
| Education The Bottled Gas Manual, by C. C. | | Natural Gas Competition, by Robert L. Flanagan and James F. Haynes | |
| Turner | | | 38 |
| Chapter 7, Regulations. Selecting and Installing the Gas Regulatory and Storage EquipmentJan. | 47 | Nine Ways in Which Propane Is Fighting the War, by R. G. HardieDec. | 13 |
| Chapter 8, Laying Out and Running the LP-Gas Pipe LineFeb. | | | |
| | | | |
| Chapter 9, Testing for Leaks and Ad- justing Atmospheric, or Bunsen, BurnersMar. | 30 | L | |
| Chapter 10, Part 1, The Fundamentals of ThermostatsApr. | - | Liquefied Petroleum Gas Association and Sections | |
| Chapter 10, Part 2, The Fundamentals of ThermostatsMay | | Dealers Should Use Exceptions to L-86, Says WPB OfficialJune | 64 |
| Chapter 11, Pilots and Pilot Controls June | | Keyed to War: What the Government Wants, What the Industry Can Do, by | |
| Chapter 12, Atmospheric Burners- | | Craig EspyFeb. LPGA Elects Executive BoardJuly | |
| Design, ApplicationsJuly | | LPGA Re-Elects OfficersSept. | |
| Chapter 13, Making Appliance Conversions | 25 | LP-Gas Association Opens Office in Washington, D. CMay | |
| Chapter 14, Interesting Facts About Water Which Concern Water HeatersSept. | | Pacific Coast Section Looks to the Fu- ture, by Paul LadyApr. | |
| Chapter 15, Part 1, Types of Water | | Southern Section, LPGA, Calls Off Annual MeetingFeb. | |
| HeatersOct. Chapter 15, Part 2, Types of Water HeatersNov. | | Transportation, Manpower Are Indus- try's Big Problems, by Paul Lady. Dec. | 15 |

Me

Mis H

E

G H

H

L

SI Ti 20 W

Nati Bo Bu

> De Do Ho Ke

LP (Min

JAI

| M | Page | National Defense—Continued Pa | age |
|--|------------|---|-----|
| Measurement of LP-Gas | | | 88 |
| Accuracy in Keeping Records Builds Cus | | San Diego Aircraft Plant Makes Butane- Air InstallationJan. | 100 |
| tomer Goodwill, by Victor T. Mavit | . 17 | Shell Is Playing Important Part in War ProjectsMar. | 86 |
| Nebraska Uses Propane Gas in Travel ing Laboratories, by J. A. Ainlay. Jan | | To Defeat Air Attack Dangers Learn How to Extinguish BombsJuly | 50 |
| Miscellaneous | | Warning Horn Is OkayedMar. | 72 |
| Barges Carry Butane to AvalonJan | | Natural Gasoline Plants | |
| Blood-Plasma Dried and Sealed with Propane for War NeedsOct | h t. 34 | Arkansas Gasoline Plants Increase Daily Production | 62 |
| Building an Underground Butane Stor | - | California Oil District Offers to Aid Rubber ProgramJune | 54 |
| Cylinder Pick-Up System Makes Casl Register Click Faster, by O. D. Hal | h Il | Expands Butane Plant for Aviation FuelJune | 13 |
| Jan | . 80 | Hydrogen Sulphide Removed from LP- | |
| E. Holley Poe Heads OPC Division. July Floating Gas System Serves Atlanti Island Home | | Gas by Fractionation, by J. C. AlbrightFeb. | 27 |
| | | Isobutane Plant CompletedJuly | 78 |
| Gas Supplements Seasonal Business Oct Hoist Simplifies Cylinder Handling. Sept | | LP-Gas Production ProblemsAug. | 41 |
| How Are We Building? A Message for 1942, by Geo. A. BurrellJan | r | More Synthetic Rubber from Natural GasolineOct. | 31 |
| How One Firm Operates Under War | | New Plant Will Manufacture 50,000 Tons Rubber AnnuallyJune | 13 |
| time Restrictions, by R. G. Hardi | e 7. 12 | No Shortage of Butane, by Harold W. WickstromSept. | 12 |
| LP-Gas Industry Development, by G. I Brennan | 20 | Oklahoma, Texas Refiners to Build \$10,- 000,000 PlantJuly | 76 |
| LP-Gas Serves Desert CastleJan Plan Laboratory to Survey Uncharte | d | Plant Doubles Production With Refrigeration Installation | 64 |
| Hydrocarbon FieldsJan | | Shell Chemical Co., Will Build Plant to Manufacture ButadieneMay | 72 |
| Slow Down to Save Rubber and Gas. Ma Times Have Changed, But — Pionee | r | Shell Makes Butadiene at Deer Park RefineryJune | 50 |
| Firm Still Sells GasJan 20 Times More Fires Caused by Electricity Than by GasJan | - | Shell Oil Co. Will Recover Butanes from New Plant | 33 |
| What's Up-Hill Fighting If the Deale Wins?, by Harry L. SpoonerJan | r | Two Rubber Plants to Cost 43 Million July | 44 |
| William, by Italia, In Spooler. | | Warren Petroleum Corp. Has New Plant at Madill, Okla | 42 |
| N N | | Warren Petroleum Will Build 100,000- Gal, Indiana Plant | 72 |
| Notice I Date of the Community of the Co | | Warren Petroleum Will Make Isobutane | |
| National Defense—Government Camps | 0.0 | in IllinoisJan. | 44 |
| Bombings Set Cylinders AdriftFeb | | | |
| Butane-Equipped Farm Homes Buil Near Brawley, CalifJar | a. 33 | 0 | |
| Butane Provides Home Comforts to 26, 000 Officers and Men, by J. L. Rhode | 28 | Organizations | |
| Dealer Describes Honolulu Bombing. Fel | b. 100 | (See Also "Liquefied Petroleum Gas Association") | |
| Defense Housing Installations Prov Boon to Eastern LP-Gas FirmDec | e. 26 | CNGA Installs New Officers for Coming Year | 60 |
| Douglas Aircraft Corp. Installs Butane Air Plant | r. 74 | CNGA Members Hear Plant Equipment DiscussionsOct. | |
| Housing Authority Installs 151 Crow Ranges in New ProjectFel | | CNGA Will Hold Fall Meeting at Bilt- more Hotel, Nov. 6Nov. | |
| Keep Up Pressure on Air Raid Horn | | Dealers Organize in Dallas, Texas. Nov. | |
| LP-Gas Ready for Emergency If Pacific Coast City BombedJul | ic y 64 | E. L. Mills Elected President of Acety- lene AssociationDec. | 58 |
| Minnesota Defense Foundry Operates o ButaneMa | | Gas Institute Names New Technical DirectorNov. | 65 |
| | . 20 | 21.000 | |

| Organizations—Continued F | Page | Regulations—Continued Page |
|---|----------|--|
| Gas, Oil—Big War FactorsJune | 56 | Manufactured Gas Restrictions Do Not |
| Gasoline Supply Men Select Officers for New YearJuly | 72 | Apply to LP-GasOct. 56 Mileage Allowances to Supercede Other |
| Losses of Butane, by Craig Espy | 21 | Truck OrdersDec, 70 Natural and Manufactured Gas Further Restricted by WPBDec. 27 |
| Louisiana Dealers Successfully Sponsor | | New Industry Questionnaires Nov. 56 |
| New President of ASME Is Harold V. Coes | 70 | New Inventory Regulations May Ex- clude LP-GasOct. 17 |
| Oil Compact Commission Hears Talk on LP-Gas | 68 | New Limitation Order No. L-79 and Industry War News |
| Oklahoma Dealers Plan Cooperation. Dec. | 64 | New Order: What Dealers Can Do— Form for ExceptionsMay 12 |
| Natural Gasoline in the War Will be Convention Topic | 42 | Only One Delivery Per DayNov. 68 OPA Fixes Ceiling Prices On Used Gas |
| Texas Dealers Are Forming State-Wide Association, by Craig EspyApr. | 38 | CylindersNov. 62 |
| Texas Dealers May OrganizeMar. | 76 | "Person" for Price RulingsOct. 17 |
| Texas Regional Groups Form Perma- nent Association, by Craig Espy. May | 68 | Pamphlet Now Available on Controlled Materials Plan |
| Texans Vote Delivery Restrictions. July Weights and Measures Men Meet in | 64 | Priorities Eased On Defense Projects Nov. 64 |
| Bakersfield, Calif | 70 | Production of Cast Iron Boilers Prohibited by WPB Dec. 44 |
| | | Purchasers of Businesses Bound by Former PricesOct. 17 |
| R | | Refrigerator Sales Opened Up by War Production BoardOct. 16 |
| Regulations, Codes and Laws (See "Safety") | | Retail Dealers' Statements Were Due by Sept. 10Oct. 64 |
| AAI Ratings May Be Applied for Repair and MaintenanceDec. | 60 | Ruling Places LP-Gas on Par with Rail TransportationJune 62 |
| API Issues Revised Codes of Sampling and TestingOct. | 54 | Sales Opportunities Broaden for LP-Gas Industry June 17 |
| Appointed WPB AdvisersDec. | 60 | Standards Are Revised for Gas Welding Fire ExtinguishmentOct. 58 |
| "Class C" Manufacturers Limited in ProductionDec. | 60 | Stove Thermostats Banned Beginning Christmas DayDec. 66 |
| Commercial Cooking Equipment Controlled by Order L-182Nov. | 56 | Surplus Inventory Will Cover Servel Refrigerator Parts |
| Commercial Cooking Group Organized by WPBNov. | 20 | Tank Trucks Exempt From General Order ODT No. 6Oct. 35 |
| Commercial Vehicle Control Ordered by ODT for Nov. 15Oct. | 64 | Tank Truck Operators Permitted Higher ChargesOct. 20 |
| Copper from Idle Inventories Keeps | | The War Is Still OnJune 14 |
| War Plants WorkingOct. Exceptions Are Being GrantedJuly | 60 60 | Truck Regulations Hold Spotlight. Dec. 50 WPB Orders Halt Much Electrical Con- |
| Formulas Issued to Simplify Pricing of | 00 | struction Oct. 31 |
| Frozen MaterialsOct. Instructions Issued for Commercial | 70 | WPB Rules No Copper for LP-Gas Installations Oct. 17 |
| Truck OwnersDec. | 28 | WPB Tightens Control Over Gas Cylinders Nov. 63 |
| Inventories of Tires Required of Commercial Truck OwnersDec. | 32 | W. Walter Timmis Resigns From War Production BoardNov. 58 |
| It's Good News This TimeJune | 12 | |
| Latest News From WashingtonJuly | 17 18 | |
| " " Sept. | 19 | s |
| Limits Are Off For Gas Heater Units | 34 | Safety (Also see "Regulations") |
| Liquefied Gas Distributor Is Rated as Gas Utility in TexasJan. | 46 | It's the Fire That Matters Not the |
| LP-Gas Industry OrdersJuly | 15 | Fire Bomb, by William H. Easton Aug. 15 |

Sales
Nev Co
Rea
m
Sho
Co
Air
But

No R

The by Property

You U Do Reso U Trace

School
Bott
S.
Buta
ko

Elki
Sc

Mar

Br

Okla
L
H

JAN

| les Promotion | | Service | |
|--|-----|---|----|
| New Materials for Appliances May Come With War's EndNov. | 52 | "Without Service Your Customer Doesn't Have a Thing!" by W. O. | |
| Reasonable Advertising Allowances Per- mitted Holders of War Contracts | 50 | Weeks Dec. Statistics | 29 |
| Show Your Best Model First, by C. L. DonaldsonSept. | 22 | Army Camp LP-Gas Needs Boost 1941 California SalesJuly | 42 |
| Airplane Calls Speed Up Sales Apr. | 58 | California August Production Totals 12,138,000 GalsNov. | 20 |
| Butane Griddle Brings in Prospects Feb. | 108 | California Produced 43,000,000 Gals. of Natural Gasoline in JuneSept. | 18 |
| Merchandising Appliances In An Arizone Market, by W. T. JoplinFeb. | 64 | LP-Gas Production Decreased But De- mand Expanded in JulyNov. | 64 |
| No RUTS for This Sales Force, by Ruel McDaniel Mar. | 50 | California Production Rate Is Gaining Oct. | 60 |
| The "Over-Forties" Put Over Sales, by W. G. Petty, JrMar. | 84 | Industry Hits New Highs in '41, by G. G. Oberfell Feb. | 31 |
| Profits From Direct Sales Pay Demonstration CostsJan. | 27 | LP-Gas February Production Less Than for JanuaryMay | 70 |
| Trade Allowances Influence Sales Feb. | 84 | LP-Gases Gain in September Production Dec. | 28 |
| Your Business After the War Hinges Upon Your Plans Now, by Frank P. DeLarzelere Feb. | 58 | LP-Gas Production Declines in Texas Sept. Natural Gasoline Production Increases | 66 |
| Resourceful Dealer Finds New Business Under War OrdersJune | 18 | to 219,000 Bbl. DailyOct. 1941 Domestic Sales Up 65%—Total | 60 |
| Trade Journal Advertising Approved by U. S. GovernmentJuly | 66 | Volume Gains 48%July 1941 Sales Increase, 38%, by Elliott | 12 |
| by or or determinent. | 00 | Taylor Jan. | 13 |
| chools and Public Buildings | | October Production in West Almost Doubles 1940 FigureJan. | 54 |
| Bottled Gas Installed in Alexandria, S. D., SchoolsMar. | 90 | Production Gains on West Coast Mar. | 78 |
| Butane Cooks 900 Meals Daily at Chero- kee Female Seminary, by O. D. Hall | 18 | Production of LP-Gas Increases in January May | 56 |
| Elkin's Butane Gas Co. Makes Large School Installation | 78 | | |
| Mariposa, Calif., High School to Install Butane SystemJan. | | T | |
| Oklahoma School Authorities Put LP-Gas at Head of Class, by O. D. Hall Feb. | | Transportation Tank Car Conversions Will Ease LP-Gas Transport ProblemsApr. | |
| | | | |